



RESOURCE LONDON

SUPPORTING LONDON'S WASTE AUTHORITIES

Clinical Waste Joint Working Opportunity for London



Existing services Issues

- **Incorrect categorisation**
- **Incorrect authority making collections and paying the costs**
- **Resident confusion**
- **Mix of collection arrangements**
- **Poor / no communication between the NHS and London Boroughs.**
- **Referral system used by some boroughs**
- **Some boroughs re-charging the NHS**
- **Commercial collections (dentists/care homes)**

What's the opportunity?

To develop a pan London clinical waste management and collection service in partnership with NHS England (London region) similar to the Hazardous Waste model operated by CoL.

NHS Procurement opportunities

The NHS procurements consist of:

- the appointment of a Managing Agent Contract (as a sole provider contract) to provide management company (with specialist Clinical Waste expertise) to sit between NHS England and their contracted clinical waste collection service providers;
 - Operational January 2016
- a Clinical Waste Collections framework agreement, (with three to five clinical waste collection service providers listed) to collect clinical waste from GPs, pharmacies (and local authorities).
 - Operational by April 2016

Managing agent – services

Boroughs could call off against the framework for one or all of the following services delivered by the managing agent below depending on need*.

Note: NHS England (London region) will be including all services.

- 1. Contact centre for residents for booking collections / getting advice (call/web based)**
- 2. Produce clinical waste collection schedules for contractors**
- 3. Procure the clinical waste collection services from the framework**
- 4. Manage the on going clinical waste collection services contract inc. invoice checking and validating**

* Some authorities will continue to deliver collection service in house or via existing contractual arrangements outside of these frameworks.

Benefits

Time and cost savings

Since this is the establishment of a framework, there is no commitment of business, yet with the involvement of Senior Users as Clinical Waste Champions for London Local Authorities, it provides for a comprehensive and relevant framework that Local Authorities can access if they choose.

Standardised Approach

The joined up approach with NHS England (London region), will result in a number of efficiencies, ranging from management, pricing, terms and conditions, and consistency of data collation and subsequent management information.

Leveraging the Commercial Advantage

Through the potential of sharing volumes of waste with the NHS, the Local Authorities are likely to benefit from the overall larger volume based discounts, and consistent flat lined pricing as the 'London Market Rate' for Clinical Waste.

Quality and Compliance

Together with NHS England's Duty of Care for patients and the obligation to pay for services which it does not directly commission, the contract monitoring and management should result in better quality of service and compliance.

Procurement Process

1. The PQQ phase will include;
2. OJEU Notice
3. Memorandum of Information (Moi)
4. PQQ Documents
5. Terms and Conditions
6. Evaluation Criteria
7. ITT phase will include;
8. Invitation to Tender Documents
9. Evaluation Criteria

Procurement Timetable – Managing agent

The project will commence on the 28th of September 2015 and last until January 2016, and the indicative timelines are;

- Issue OJEU, MoI, PQQ – 23/10/2015
- PQQ Return and Shortlist – W/C 23/11/2015
- Issue ITT W/C 23/11/2015
- Return of ITT W/C 11/01/2016
- Evaluations, Presentations and Clarifications 11/01/2016
- Alcatel – 18/01/2016
- Award